

FOR INSTITUTIONAL INVESTORS ONLY. NOT TO BE DISTRIBUTED TO RETAIL CLIENTS.
This strategy is offered by Insight North America LLC (INA) in the United States. INA is part of Insight Investment. Performance presented is that of Insight Investment and should not specifically be viewed as the performance of INA. Please refer to the important disclosures at the back of this document.



FEBRUARY 2022

INSTANT INSIGHTS

GEOPOLITICAL CRISIS

THE GEOPOLITICAL CRISIS IN UKRAINE HAS ESCALATED INTO THE MOST WORRYING OUTCOME FOR THE PEOPLE OF UKRAINE, AND FOR PEACE AND STABILITY.

WE EXPECT THIS TO PARTICULARLY IMPACT COMMODITY MARKETS AND, ON BALANCE, PROVIDE INFLATIONARY IMPULSES IN THE NEAR TERM. WE THEREFORE SEE NO CHANGE IN THE FEDERAL RESERVE'S PLANS TO ENACT A HIKING CYCLE. WE FURTHER BELIEVE INVESTORS SHOULD TREAD CAREFULLY AND MAY WISH TO CONSIDER VALUE OPPORTUNITIES SELECTIVELY.

A WATERSHED GEOPOLITICAL MOMENT MEANS UNCERTAINTY

Russia has launched a "full scale" invasion of Ukraine, with missile strikes on military and transportation systems across most major Ukrainian cities as well as ground incursions.

This moment likely marks a watershed moment in the post-Cold War era which has been defined by greater political stability and closer worldwide economic integration. As such, this event potentially illustrates [our view that Globalization is increasingly making way for Regionalization](#) and the return of "spheres of influence".

GEOPOLITICAL RISKS HAVE RISEN OVER THE MEDIUM TERM

Markets have taken the invasion as a shock. Intelligence from the US had stated a full-scale invasion was highly likely, but it conflicted with European intelligence and the views of many geopolitical forecasters.

In the end, the US intelligence proved correct. However, the key question for investors in the near term is whether the conflict will expand beyond Ukraine, which would be a major risk-off event.

However, we currently see these events as serious medium-term, rather than near-term, risks. Nonetheless, during chaos and conflict, tragic accidents cannot be ruled out.

IN THE NEAR TERM, WE EXPECT THE CONFLICT TO BE CONCENTRATED IN UKRAINE

Ukraine is the second-largest European country (after Russia itself), similar in size to Afghanistan and with a population similar to Spain. As such, the possibility of protracted conflict is not negligible.

We expect commodity markets to be at the center of disruption. The key Russian export from a geopolitical perspective is natural gas. But elsewhere, Russia accounts for ~15% of oil production, Russia and Ukraine collectively supply ~30% of global wheat and Russia is also a significant exporter of chemicals such as potash, phosphate and nitrogen as well as industrial and precious metals.

Russia has also stockpiled \$600 billion in foreign exchange reserves which potentially offers Putin some limited room to maneuver in response to global sanctions or intermittently stop commodity exports.

The effects will differ across the globe. The US, being a net natural gas exporter, will be more insulated from rising global natural gas prices, while its personal savings rate is also a potential buffer for consumers. Russia supplies Europe 35% of its imported natural gas, and so European governments may consider near-term subsidies to ease pricing pressures.

On balance, we see the risks as clearly inflationary. We expect the Federal Reserve to press ahead with its hiking cycle and plans to reduce its balance sheet. To reactivate the ['Fed put'](#), we believe we would need to see a great deal more market volatility over the coming weeks.

TIME FOR INVESTORS TO BE CAREFUL AND FOCUS ON VALUE

Investors need to be clear-eyed about the risks. In recent weeks we had felt that the market had evolved to be overly sanguine over President Putin's intentions in Ukraine. As such, we kept active credit risk low and reduced our short interest rate position in recent weeks.

In the near-term, we believe fixed income investors need to take a careful, value-based approach to investing and seek robustly underwritten credits tied to strong fundamentals based on the domestic growth outlook in the US.

FIND OUT MORE

Insight Investment

200 Park Avenue, 7th Floor
New York, NY 10166
212-527-1800



inquiries@insightinvestment.com



company/insight-investment-north-america



[@InsightInvestUS](https://twitter.com/InsightInvestUS)



www.insightinvestment.com

IMPORTANT INFORMATION

IMPORTANT DISCLOSURES

This document has been prepared by Insight North America LLC (INA), a registered investment adviser under the Investment Advisers Act of 1940 and regulated by the US Securities and Exchange Commission. INA is part of 'Insight' or 'Insight Investment', the corporate brand for certain asset management companies operated by Insight Investment Management Limited including, among others, Insight Investment Management (Global) Limited, Insight Investment International Limited and Insight Investment Management (Europe) Limited (IIMEL).

Opinions expressed herein are current opinions of Insight, and are subject to change without notice. Insight assumes no responsibility to update such information or to notify a client of any changes. Any outlooks, forecasts or portfolio weightings presented herein are as of the date appearing on this material only and are also subject to change without notice. Insight disclaims any responsibility to update such views. No forecasts can be guaranteed.

Nothing in this document is intended to constitute an offer or solicitation to sell or a solicitation of an offer to buy any product or service (nor shall any product or service be offered or sold to any person) in any jurisdiction in which either (a) INA is not licensed to conduct business, and/or (b) an offer, solicitation, purchase or sale would be unavailable or unlawful.

This document should not be duplicated, amended, or forwarded to a third party without consent from INA. This is a marketing document intended for institutional investors only and should not be made available to or relied upon by retail investors. This material is provided for general information only and should not be construed as investment advice or a recommendation. You should consult with your adviser to determine whether any particular investment strategy is appropriate.

Assets under management (AUM) represented by the value of the client's assets or liabilities Insight is asked to manage. These will primarily be the mark-to-market value of securities managed on behalf of clients, including collateral if applicable. Where a client mandate requires Insight to manage some or all of a client's liabilities (e.g. LDI strategies), AUM will be equal to the value of the client specific liability benchmark and/or the notional value of other risk exposure through the use of derivatives. Regulatory assets under management without exposures can be provided upon request. Unless otherwise specified, the performance shown herein is that of Insight Investment (for Global Investment Performance Standards (GIPS), the 'firm') and not specifically of Insight North America. A copy of the GIPS composite disclosure page is available upon request.

Past performance is not a guide to future performance, which will vary. The value of investments and any income from them will fluctuate and is not guaranteed (this may partly be due to exchange rate changes). Future returns are not guaranteed and a loss of principal may occur.

Targeted returns intend to demonstrate that the strategy is managed in such a manner as to seek to achieve the target return over a normal market cycle based on what Insight has observed in the market, generally, over the course of an investment cycle. In no circumstances should the targeted returns be regarded as a representation, warranty or prediction that the specific deal will reflect any particular performance or that it will achieve or is likely to achieve any particular result or that investors will be able to avoid losses, including total losses of their investment.

The information shown is derived from a representative account deemed to appropriately represent the management styles herein. Each investor's portfolio is individually managed and may vary from the information shown. The mention of a specific security is not a recommendation to buy or sell such security. The specific securities identified are not representative of all the securities purchased, sold or recommended for advisory clients. It should not be assumed that an investment in the securities identified will be profitable. Actual holdings will vary for each client and there is no guarantee that a particular client's account will hold any or all of the securities listed.

The quoted benchmarks within this document do not reflect deductions for fees, expenses or taxes. These benchmarks are unmanaged and cannot be purchased directly by investors. Benchmark performance is shown for illustrative purposes only and does not predict or depict the performance of any investment. There may be material factors relevant to any such comparison such as differences in volatility, and regulatory and legal restrictions between the indices shown and the strategy.

Transactions in foreign securities may be executed and settled in local markets. Performance comparisons will be affected by changes in interest rates. Investment returns fluctuate due to changes in market conditions. Investment involves risk, including the possible loss of principal. No assurance can be given that the performance objectives of a given strategy will be achieved.

Insight does not provide tax or legal advice to its clients and all investors are strongly urged to consult their tax and legal advisors regarding any potential strategy or investment.

Information herein may contain, include or is based upon forward-looking statements within the meaning of the federal securities laws, specifically Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include all statements, other than statements of historical fact, that address future activities, events or developments, including without limitation, business or investment strategy or measures to implement strategy, competitive strengths, goals expansion and growth of our business, plans, prospects and references to future or success. You can identify these statements by the fact that they do not relate strictly to historical or current facts. Words such as 'anticipate', 'estimate', 'expect', 'project', 'intend', 'plan', 'believe', and other similar words are intended to identify these forward-looking statements. Forward-looking statements can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Many such factors will be important in determining our actual future results or outcomes. Consequently, no forward-looking statement can be guaranteed. Our actual results or outcomes may vary materially. Given these uncertainties, you should not place undue reliance on these forward-looking statements.

Insight and BNY Mellon Securities Corporation are subsidiaries of BNY Mellon. BNYMSC is a registered broker and FINRA member. BNY Mellon is the corporate brand of the Bank of New York Mellon Corporation and may also be used as a generic term to reference the Corporation as a whole or its various subsidiaries generally. Products and services may be provided under various brand names and in various countries by subsidiaries, affiliates and joint ventures of the Bank of New York Mellon Corporation where authorized and regulated as required within each jurisdiction. Unless you are notified to the contrary, the products and services mentioned are not insured by the FDIC (or by any government entity) and are not guaranteed by or obligations of the Bank of New York Mellon Corporation or any of its affiliates. The Bank of New York Mellon Corporation assumes no responsibility for the accuracy or completeness of the above data and disclaims all expressed or implied warranties in connection there with. Personnel of certain of our BNY Mellon affiliates may act as: (i) registered representatives of BNY Mellon Securities Corporation (in its capacity as a registered broker-dealer) to offer securities, (ii) officers of the Bank of New York Mellon (a New York chartered bank) to offer bank-maintained collective investment funds and (iii) associated persons of BNY Mellon Securities Corporation (in its capacity as a registered investment adviser) to offer separately managed accounts managed by BNY Mellon Investment Management firms.

Disclaimer for Non-US Clients: Prospective clients should inform themselves as to the legal requirements and tax consequences within the countries of their citizenship, residence, domicile and place of business with respect to the purchase and ongoing provision of advisory services. No regulator or government authority has reviewed this document or the merits of the products and services referenced herein.

This document is directed and intended for 'institutional investors' (as such term is defined in various jurisdictions). By accepting this document, you agree (a) to keep all information contained herein (the 'Information') confidential, (b) not use the Information for any purpose other than to evaluate a potential investment in any product described herein, and (c) not to distribute the Information to any person other than persons within your organization or to your client that has engaged you to evaluate an investment in such product.

Telephone conversations may be recorded in accordance with applicable laws.

© 2022 Insight Investment. All rights reserved.